## 2017 annual report

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**66** let's raise children who won't have to recover from their childhoods.

- Pam Leo, Parent Educator

## dear friends,

We hope you agree with us that every child deserves to grow up in a nurturing and loving environment. Yet every 15 minutes, one child is abused and neglected in our great Commonwealth.

That is why we are on a mission to stop child abuse in Massachusetts, and why we are recommitting ourselves to this critical mission.

In 2017, we launched a public awareness campaign to engage people across the state to join our growing movement. We also launched a bold new prevention initiative to build the community-level coalitions needed to truly stem the tide of child maltreatment.

As co-chair of the Massachusetts Legislative Task Force on the Prevention of Child Sexual Abuse, we completed work on a comprehensive report to help all youth-serving organizations create safe environments for children. And we have hit the ground running, sharing the report and other tools across the state.

We were recognized for the second year in a row by The Commonwealth Institute and Boston Globe Magazine as a Top 100 women-led business, and we won our first Brava Award from SmartCEO.

Thanks to your support, our proven programs are working every day, in every community, to help create a Commonwealth in which all children can thrive.

## thank you,



Suzin Bartley, LICSW Executive Director



**Ryan Hutchins** Chair of the Board of Directors Senior Vice President, Gilbane Building Company

## on a mission to stop child abuse

Child abuse and neglect are forms of adverse childhood experiences which have devastating consequences for children, families, and communities. But here's the good news:

- Ending child abuse is possible. We can create the resilient, caring communities that every child and family deserves.
- We have the roadmap to do it. Emerging research and evaluation has only crystallized our understanding of the most effective ways to rewrite the future.
- Our movement is nearing critical mass to make it a reality. With the unique flexibility of a private-public partnership, we are ready to scale up our prevention efforts in order to reach our destination.

From our founding blueprint "It's Never Too Soon" in 1988 until now, we have proven again and again that focusing precious resources on upfront prevention not only averts negative outcomes, but it promotes positive outcomes for our kids, our families, and our Commonwealth.

The Children's Trust is on a mission to stop child abuse. Our work leads to safer children in stable families, reducing social, health, and education costs for the entire Commonwealth. When we invest in preventive, proactive, and promotive systems, the payoff for all of us in Massachusetts is tremendous.

## we can rewrite the future

We all know that you can't give a child back their childhood. The shadows of abuse and neglect loom large in so many painful and costly ways. Yet children are remarkably resilient, and research shows that positive experiences and relationships are foundational for healthy child development and future well-being. Furthermore, positive supports and experiences can even alleviate some of the harm from abuse and neglect.

This means that we have the power, in our communities and across the Commonwealth, to change the story and dramatically rewrite the script. When we invest in a community's capacity to raise safe kids, we are creating a happier ending and brighter future for everyone in that community. Every support structure that can help to uplift a parent or a child, and every positive relationship that we can generate, will help create a world where every child is safe, healthy, and able to thrive.

Indeed, many people and programs throughout Massachusetts are already leading the way in this massive rewrite. Countless others have been stepping up, or are ready to, in large ways and small ones, to make their own contributions to supporting the overall well-being of Massachusetts children and families.

We invite you to see yourself in this script, find your role, and work with us to positively transform the outcomes for the most vulnerable among us. We all have people who have helped us along the way. We're asking you to be that helper for others, in whatever ways best suit you.



child sexual abuse prevention healthy families family centers all babies cry

family support training center fatherhood initiative

children's

SAFE child communities **trust** onetoughjob.org

parenting education & support programs

## bold new initiative

## **SAFE child communities**

The Children's Trust announced a bold new initiative to stop child abuse across the Commonwealth. Using family-centered, strength-based strategies that are grounded in the latest science and proven by research, SAFE (Stop Abuse For Every) Child Communities will partner with communities to put prevention first.

We know how to strengthen families and build essential community and neighborhood connections to prevent most of the childhood trauma that is occurring. SAFE Child Communities will work with a broad state-level coalition of funders, content experts, service providers, evaluators, and other stakeholders to create comprehensive systems of support for families.

## a holistic a<mark>pproach</mark>

Investing in a comprehensive system of care and support to:

- strengthen and stabilize families
- keep children safe and healthy
- build community connections and capacity

Ultimately, the SAFE Child Communities initiative will bring about the systemic changes needed to decrease the tide of child maltreatment.



If you think this is messy, how can we expect parents to navigate this labyrinth of services and supports on their own?

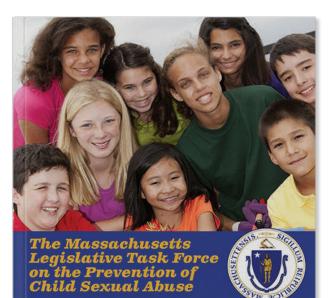
## child sexual abuse prevention

### co-chairing the statewide Task Force

We are proud to be co-chairing, along with the state Office of the Child Advocate, the Massachusetts Legislative Task Force on the Prevention of Child Sexual Abuse. The Task Force is charged with designing guidelines and tools that organizations serving children and youth can use to develop sexual abuse prevention and intervention plans.

This multi-agency collaboration is utilizing the collective experience of both public and private youth-serving agencies and organizations from across the state.

The Task Force has now moved into the implementation phase of the report, convening regional listening forums to discuss community implementation of its recommendations.



Guidelines and Tools for the Development of Child Sexual Abuse Prevention and Intervention Plans by Youth-Serving Organizations in Massachusetts

June 2017

The Task Force recently fulfilled a major goal with the publication of a comprehensive report and recommendations for prevention and intervention by youth-serving organizations.

## keeping kids safe

Keeping Kids Safe is a parent training module providing specific language and guidance that parents can use to talk with their children to keep them safe from sexual abuse. In its third year of implementation, we added the Khmer language for outreach to the Cambodian population and training for deaf and hard of hearing parents. It is now available in English, Spanish, Portuguese, Haitian Creole, Khmer, and Chinese.



## family centers

Community-based, comprehensive family support programs that build parenting skills and provide community guidance to families of children ages six and younger.

The Children's Trust funds and supports eight Family Centers statewide, reaching more than 5,000 families in nearly 40 communities. This year, we supported and celebrated parent leadership and advocacy with special recognition events and activities. Over 100 parents were honored and nearly 700 parents participated. We also reached 2,110 new families, and hosted more than 1,200 adults at parent education programs and support groups. We helped families access food, transportation, clothing and equipment, child development information, translation services, and other concrete supports more than 30,000 times.

I will continue to reach out and connect with others, even when I am not my best, instead of isolating myself.

- Family Center Participant

Because of this program, I now believe I am going to be a great father.

- Family Center Father

## healthy families

healthy

Home-based family support and coaching program for first-time parents ages 20 and under.

a **children's trust** program

## #HomeVisitingWorks

### **5 years after enrollment:**

Healthy Families Massachusetts leads to a 32% reduction in subsequent reports of abuse and neglect.

> Randomized control trial & follow-up longitudinal study by Tufts Interdisciplinary Evaluation Research (TIER) http://ase.tufts.edu/tier

**32%** decrease

This year, research proved our evidencebased program has long-term positive impacts on families. A longitudinal study by Tufts University looking at families five and six years after enrollment found that children had increased developmental gains, mothers were less likely to be depressed and engage in risky behaviors, and parents were more likely to advocate for themselves and their children. The study found a 32% drop in subsequent reports of abuse and neglect compared to families that did not participate in Healthy Families Massachusetts (HFM). HFM home visitors completed more than 34,000 home visits in the past year, where over 5,800 of those visits included a coparent.

Healthy Families 99 helped me every step along the way. I don't know where I would be without the program.

- Healthy Families Parent

## parenting education and support programs

PESPs are professionally-run groups that help parents with young children enhance their parenting skills and knowledge.

This year, we initiated a PESP in Boston's Chinatown neighborhood. Using nutrition as an entry ramp, we welcomed families into a deeper exploration of parenting skills. In partnership with the University of Massachusetts Nutrition Center, we offered education on positive discipline, building self-esteem in children, managing stress for children and parents, and optimal nutrition.

## I was unsure about 99 coming, but once here I really liked it!

- Boston Chinatown Neighborhood Center Parent



"Strengthening Families and Nutrition" PESP at the Boston Chinatown Neighborhood Center

One hundred percent of parents participating in our PESPs said they would recommend the group to a friend, with between 95% and 99% reporting they learned new parenting skills, discovered community resources and supports, connected with other parents, and acquired valuable information on child development.

## fatherhood initiative

Advances evidence-based programs and trainings that support fathers, their families, and the professionals who work with them.

In Fiscal Year 2017, the Children's Trust tripled its investment in our regional Fathers and Family Network educational sessions in order to ensure greater capacity, quality, and breadth of training and information focused on supporting fathers and their families. Over 1,300 professionals increased their knowledge and skills through the Network. We inaugurated a new partnership with the Hampshire County Sheriff's Office that resulted in 34 men graduating from three cycles of our Nurturing Fathers Program inside the Hampshire County House of Correction. It has been a resounding success, largely due to the facility's staff being so deeply invested in positive outcomes for the dads and their families.



Though it pains me to be incarcerated, I'm blessed to have been given this chance at redemption. A new chance at becoming a nurturing father and not just a male calling himself a good dad.

Christopher Santana (pictured here), father of four and graduate of the Nurturing Fathers Program at the Hampshire County House of Correction.

Sheriff Robert J. Garvey joins the graduating dads, Director of Treatment Programs Melinda Cady, and Nurturing Fathers Program facilitators, Jude Kamiri, Vuthy Chhum, Rafael Santos, and Demetra Balis, at the Hampshire County House of Correction graduation ceremony.





a children's trust program

## family support training center

Offers a variety of learning opportunities to help family support professionals across Massachusetts stay on the cutting-edge of the field.

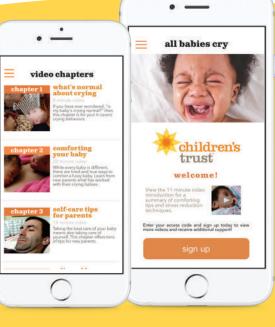
The 24th annual "A View From All Sides" training conference featured Lisbeth Schorr, Senior Fellow at the Center for the Study of Social Policy, presenting leading-edge research on the prevention of child abuse and neglect. Nearly 500 professionals participated in 24 workshops with topics ranging from brain science and family centered treatment to program evaluation and the opioid crisis.

We continued to provide quarterly meetings of our social-emotional learning network, SEL Connects, helping professionals learn and connect around fostering social and emotional competence and ways to support healthy early development.



### all babies cry mobile app

We launched our free All Babies Cry mobile app for parents, creating easier opportunities for them to learn how to soothe infants and manage stress, ultimately helping to prevent abusive head trauma.



## onetoughjob.org

Connects parents in Massachusetts with the latest and greatest parenting information, ideas, and on-the-ground resources.

This year, we launched a series of keeping kids safe articles focused on preventing child sexual abuse and initiated a partnership with Planned Parenthood to help parents talk with their children about sex and sexuality. We also maintained and expanded our one-of-a-kind local resource finder for moms and dads.



Nearly 500,000 website visits. Over 200,000 people reached on social media.

#### • • highlights

# highlights of the year

### step up for kids

Lt. Governor Karyn Polito kicked off April as Child Abuse Prevention Month at the Massachusetts State House for our annual Step Up for Kids event. With 709 pairs of children's shoes lining the Grand Staircase, this powerful visual represented the average number of children confirmed as abused or neglected each week in Massachusetts.

The Children's Trust honored Senator Linda Dorcena Forry (D-Dorchester) and State Representative Pat Haddad (D-Somerset) with the "Valuing Our Children" Award for their work to benefit the children and families of Massachusetts. The Two Ten Footwear Foundation and member companies Clarks, Crocs, Khombu, New Balance, BCNY Synclaire Brands, ShoeBuy, and Wolverine Worldwide donated the shoes, which were then donated to Children's Trust programs across the state.



Tae'voahn McLeod-Palmer, a Boston Area Healthy Families participant, with her 5-month old daughter Aaliyah, told legislators about the lifeline and support that the program and her home visitor extended to her.



#### We want to do the very best for children, the very best we can do, regardless of what it takes.

State Representative Patricia Haddad, recipient of the "Valuing Our Children" Award for her work on behalf of the children and families of the Commonwealth.

Lt. Governor Karyn Polito holds up the Governor's proclamation of Child Abuse Prevention Month with Children's Trust Executive Director Suzin Bartley and Board Chair Ryan Hutchins.





Front row: Lt. Governor Karyn Polito, "Valuing Our Children" Award recipients Senator Linda Dorcena Forry and Representative Patricia Haddad, Two Ten Footwear Foundation President Neal Newman. Back row: Northwestern District Attorney and Board Member David Sullivan, Healthy Families participant and home visitor Mike Caban, Executive Director Suzin Bartley, Board Chair Ryan Hutchins, and Board Member Tom Tinlin.

#### • • highlights

### **#every15minutes public awareness campaign**

Hundreds of supporters rallied at Faneuil Hall during Child Abuse Prevention Month to participate in a powerful "card stunt," drawing attention to a simple, empowering message: "Let's stop child abuse!" While one child is confirmed as abused or neglected every fifteen minutes in the Commonwealth, the event was the culmination of our #every15minutes social media campaign, spreading the word that we know how to prevent abuse and that everyone has an important role to play.



Culmination of #every15minutes campaign at Faneuil Hall during Child Abuse Prevention Month.



We are especially grateful to one passionate supporter, Alice Rose (far left), who took the #every15minutes campaign to her congregation and the Grandparents Raising Grandchildren group at the First United Methodist Church of Pittsfield, raising over \$300 to help stop child abuse.

The campaign reached nearly 350,000 people on Facebook alone, and dozens of supporters "went orange" for Child Abuse Prevention Month by using our orange profile filter.









### evening of promise

Over 300 supporters packed the Westin Copley Place to honor Yvonne Garcia, National Chairwoman of ALPFA (Association of Latino Professionals For America), helping to raise nearly \$250,000 in critical funds to change the lives of children across the Commonwealth.

> The night's honoree, Yvonne Garcia, with program participant turned home visitor, Norland Martinez, and Children's Trust Executive Director Suzin Bartley.





The event was an important enhancement of our relationship with the Latino community. WBZ's Yadires Nova-Salcedo hosted Executive Director Suzin Bartley and Evening of Promise honoree Yvonne Garcia on her bilingual television show Centro.

### father's day brunch



Left to right: Vice Chair of the Board George Atanasov, Executive Director Suzin Bartley, former Board Member and Governor Cellucci's widow Jan Cellucci, Governor Cellucci Fatherhood Award recipient Robert Coughlin, and Board Chair Ryan Hutchins. The Children's Trust honored Robert K. Coughlin, President and CEO of the Massachusetts Biotechnology Council, with the first-ever Governor Cellucci Fatherhood Award at its inaugural "Celebrating Fatherhood Brunch" at the Boston Children's Museum.

The Children's Trust works every day to ensure all children can grow up in safe and healthy environments and become tomorrow's leaders. - Robert Coughlin

### • • highlights

### dads rock

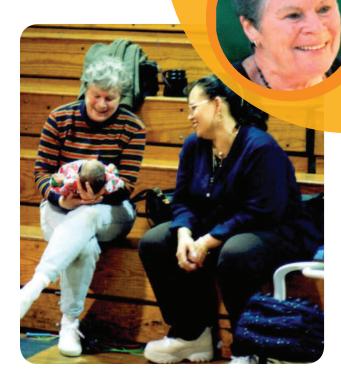
The U.S. Department of Health and Human Services chose the Children's Trust's Fatherhood Initiative when they wanted to document how family support programs can better engage fathers. The result is an 11-minute documentary called "Dads Rock," featuring how our Healthy Families, Fathers and Family Network, and community-based dads groups successfully engage fathers in our work to prevent child abuse and neglect. We encourage you to watch the powerful short film at **childrenstrustma.org/dadsrock**.





### a tribute to Joanna Fisher

We lost a mighty advocate for children and families this year. Joanna Fisher, the founding director of the Valuing Our Children Family Center in Athol, believed in partnering with parents and children to nurture strong families and build stronger communities. Known for knocking on doors to find out a family's needs, she was a true grassroots pioneer, meeting families where they are.



### our partners

The Children's Trust has deep, long-lasting partnerships with over one hundred of the most effective family support agencies and organizations across Massachusetts.

#### healthy families massachusetts

#### Attleboro

Healthy Families Taunton/ Attleboro Southeast Family Services srnfamilycenters.org

#### Boston

Boston Area Healthy Families Massachusetts Society for the Prevention of Cruelty to Children mspcc.org

#### Brockton

Brockton Healthy Families Programs Southeast Family Services srnfamilycenters.org

#### Chelsea

Harbor Area Healthy Families Family & Children's Services of Greater Lynn fcslynn.org

#### **Fall River**

Greater Fall River Healthy Families Collaborative People, Inc. peopleinc-fr.org

#### Falmouth

Cape Cod Healthy Families Early Childbearing Program Health Imperatives, Inc. *healthimperatives.org* 

#### Fitchburg

North Worcester County Healthy Families Gardner Visiting Nurses Association gardnervna.org

#### Framingham/Milford

Healthy Families Framingham/ Milford Criterion Child Enrichment, Inc. criterionchild.com

#### Greenfield/Athol

Healthy Families Franklin County Community Action! of Franklin, Hampshire and North Quabbin Region, Inc. communityaction.us

#### Haverhill

Healthy Families Haverhill Catholic Charities North ccab.org/family-services

#### Holyoke

Healthy Families Holyoke Massachusetts Society for the Prevention of Cruelty to Children mspcc.org

#### Lawrence

Healthy Families Lawrence Massachusetts Society for the Prevention of Cruelty to Children mspcc.org

#### Lowell

Healthy Families Lowell Massachusetts Society for the Prevention of Cruelty to Children mspcc.org

#### Lynn

Healthy Families North Shore Catholic Charities North ccab.org/family-services

#### **Medford** Healthy Families Melrose/ Wakefield Hallmark Health hallmarkhealth.org

**New Bedford** Healthy Families New Bedford Kennedy-Donovan Center *kdc.org* 

#### North Adams/Pittsfield

Healthy Families Berkshire County Child Care of the Berkshires ccberkshire.org

#### Northampton

Healthy Families Hampshire County Community Action! of Franklin, Hampshire and North Quabbin Region, Inc. communityaction.us

#### Plymouth

Héalthy Families Program Greater Plymouth Kennedy-Donovan Center kdc.org

#### Southbridge

Healthy Families of Southern Worcester County Worcester Community Action Council wcac.net/yf\_families.html

#### Springfield

Healthy Families Greater Springfield Square One startatsquareone.org

#### Waltham

Healthy Families Central Middlesex Jewish Family and Children's Service jfcsboston.org

### Weymouth

Blue Hills Healthy Families Health Imperatives, Inc. healthimperatives.org

#### Worcester

Healthy Families of Greater Worcester Massachusetts Society for the Prevention of Cruelty to Children mspcc.org

#### parenting education and support programs

#### Attleboro

Project Connect Family Network, Parenting Toolbox Attleboro Public Schools attleboroschools.com/ project\_connect/index.php

#### Concord

Actively Parenting Your Young Child Concord Public Schools Center for Parents & Teachers centerforparentsandteachers. org

#### East Falmouth

The Effective Parenting Series Coalition for Children thecoalitionforchildren.org

#### Hyannis

Effective Positive Discipline Cape Cod Child Development Program, Inc. cccdp.org

#### Lawrence

The Parenting Journey Family Services of Merrimack Valley fsmv.org

#### Lowell

My Loving Parents Catholic Charities/Merrimack Valley ccab.org

#### Melrose

Creative Coping: New Mothers Group Hallmark Health System, Inc. hallmarkhealth.org

#### **North Adams**

Parenting the Positive Discipline Way Child Care of the Berkshires ccberkshire.org

#### Orange

Nurturing Program Valuing Our Children valuingourchildren.org

#### Plymouth

Parent Power Plymouth Family Network Delete line of space plymouth.k12.ma.us

#### Quincy

The Parenting Journey Boston Chinatown Neighborhood Center bcnc.net

#### **South Boston**

South Boston Neighborhood House Parents' Group South Boston Neighborhood House sbnh.org

#### **Turners Falls**

Positive Parenting - Enhancing Family Resiliency The United Arc of Franklin and Hampshire Counties *unitedarc.org* 

#### Worthington

Family Education and Support -Nurturing Your Infant/Toddler Hilltown Community Health Centers hchcweb.org

## massachusetts family centers

**Athol** Valuing Our Children Family Center Valuing Our Children valuingourchildren.org

#### Cambridge

Center for Families City of Cambridge Department of Human Service Programs cambridgema.gov/DHSP/ programsforfamilies/ centerforfamilies.aspx

#### Eastham

Lower Cape Family Center Cape Cod Children's Place capecodchildrensplace.com/ family-support/

#### Greenfield

Greenfield Family Center Community Action! of the Franklin, Hampshire and North Quabbin Regions, Inc. communityaction.us/family\_ center.html

**Medford** Medford Family Network Medford Public Schools medfordpublicschools.org/ departments-programs/ medford-family-network

#### **North Adams**

Family Center of Northern Berkshire County Child Care of the Berkshires, Inc. ccberkshire.org/2013/08/ family-resource-center

#### Springfield

Square One Family Center Square One startatsquareone.org/content/ family-center-0

#### Vineyard Haven

Martha's Vineyard Family Center Martha's Vineyard Community Services, Inc. mvcommunityservices.com/ programs-and-services/earlychildhood-programs/mv-familycenter/

#### fatherhood initiative, fathers & family network

**Boston** The Children's Trust

**Greater Lawrence** Family Service of Merrimack Valley

#### Holyoke

Massachusetts Society for Prevention of Cruelty to Children

#### Hyannis

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#### fatherhood initiative, nurturing fathers program

**Dorchester** The Family Nurturing Center

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**Jeffrey Grosser, Vice President/Partner** Rodman Insurance Agency, Inc.

**Lisa R. Holmes, Superintendent** Boston Police Department

Michelle Howard-Harrell, Professor\* Roxbury Community College

Hector Lopez-Camacho, Managing Director State Street Corporation

**Richard Lord, President & CEO** Associated Industries of Massachusetts

Jeff McCue, Commissioner Department of Transitional Assistance

**Lisa McElaney, M.S. Infant and Early Childhood** Mental Health Counselor Jewish Family & Children's Service

**Joan Mikula, Commissioner** Department of Mental Health

Maria Mossaides, Child Advocate Office of the Child Advocate Martin Nastasia, Director of Government Law & Strategies Brown Rudnick, LLP

**Dr. Robert Sege, Director** The Medical Foundation, and Vice President Health Resources in Action, Inc.

William F. Solfisburg, President & CEO Alliance Resource Group

**Linda Spears, Commissioner** Department of Children & Families

**Peg Sprague** Boston, MA

**Marylou Sudders, Secretary** Executive Office of Health & Human Services

**David E. Sullivan, District Attorney** Northwestern District Attorney's Office

Jane Tewksbury, Esq., Executive Director Brazelton Touchpoints Center

**Thomas Tinlin, Highway Administrator** Mass Department of Transportation

**Cheryl Vines, Child Welfare Partnerships Specialist** *The Full Frame Initiative* 

**Tom Weber, Commissioner** Department of Early Education & Care

## board of directors, cont.'d

#### designees

**Executive Office of Health & Human Services** *Rebecca Brink, Director of Legislative Affairs* 

Patricia Makin, Undersecretary\*

**Department of Early Education and Care** *Gail DeRiggi, Associate Commissioner for Family and Community Supports* 

#### **Department of Elementary and Secondary Education** Anne Gilligan, Safe and Drug-Free Coordinator

## committees

#### executive

Ryan Hutchins, Chair James E. Rooney, Former Chair\* George Atanasov Edward N. Bailey, M.D.\* Anne Bailey Berman Sidney L. Boorstein Betsy Busch, M.D. Roger Donoghue\* Richard Lord Samuel S. Mullin, Esq. Robert Sege, M.D. Peg Sprague Cheryl Vines

#### board governance

Richard Lord, Chair Sidney L. Boorstein Herby Duverné Anne Gilligan Thomas Tinlin

#### legislative

George Atanasov, Esq. Roger Donoghue, Esq. Richard Lord

#### **Department of Mental Health**

Emily Sherwood, Deputy Commissioner, Children, Youth and Family Services

**Department of Public Health** Carlene Pavlos, Director for Community Health Prevention

**Department of Transitional Assistance** Anne O'Sullivan, Assistant Commissioner

- \* board transition
- \*\* deceased

Martin Nastasia District Attorney David E. Sullivan

#### finance

Samuel S. Mullin, Esq., Chair Robert Alkon David Breazzano Patrick Cahn Richard Feilteau Hector Lopez-Camacho Eric Solfisburg

#### program

Robert Sege, M.D., Chair Betty Bardige Sunindiya Bhalla Betsy Busch, M.D. Marie Cassidy Gail DeRiggi Cindy Horgan John Lippitt Larisa Méndez-Peñate Jose Monteiro Anne Nee Anne Nemetz Carlson Maureen O'Brien We are incredibly grateful to Jim Rooney for his leadership as Chair of the Board, and especially for his urging us to go big and go bold. We are very pleased that he is continuing on as a Board Member. **Thank you, Jim!** 

Anthony P. Rizzuto, PhD Allison Scobie-Carroll, LICSW, MBA Emily Sherwood Peg Sprague Jane Tewksbury Marney Toole Kena Vescovi Cheryl Vines Sandra Wixted, LICSW\*

#### development

Peg Sprague George Atanasov Anne Bailey Berman Rick Bendetson Sid Boorstein Claudine Donikian Herby Duverné Ryan Hutchins Hector Lopez-Camacho Jane Tewksbury Tom Tinlin Tim Wilkerson

\* transition

## our numbers

<b>the children's trust</b> (public)	FY2017
revenue and other support:	
the children's trust account (state) healthy families (state) federal grant (multi-year) inter-agency service agreements	\$1,068,661 \$14,335,396 \$514,837 \$2,061,620
total revenues	\$17,980,514
disbursements:	
program services management and general infrastructure non-program personnel	\$16,472,296 \$634,290 \$770,973
total disbursements	\$17,877,559

the children's trust (private)	FY2017
revenue and other support:	
corporate & private contributions	\$302,180
special events (net of direct expenses)	\$104,882
conferences and other	\$94,797
in-kind contributions	\$199,376
investment (endowment) and interest income	\$182,282
total revenues	\$883,517
disbursements:	
program services	\$588,558
management and general infrastructure	\$105,990
non-program personnel	\$151,290
total disbursements	\$845,838

### total income by source

4.7% the children's trust - private \$8	068,661 883,517 514,837
	514,837 64,031

### combined expenses by category

funds go to program services!

notes:

Unaudited Figures Children's Trust 501c3 figures are on accrual base Investment Gain / (Loss) remains designated to the endowment therefore it is not considered operating income 90% of all grant (restricted) revenue supports program services



The Children's Trust 55 Court Street, 4th Floor Boston, MA 02108 *childrenstrustma.org*